



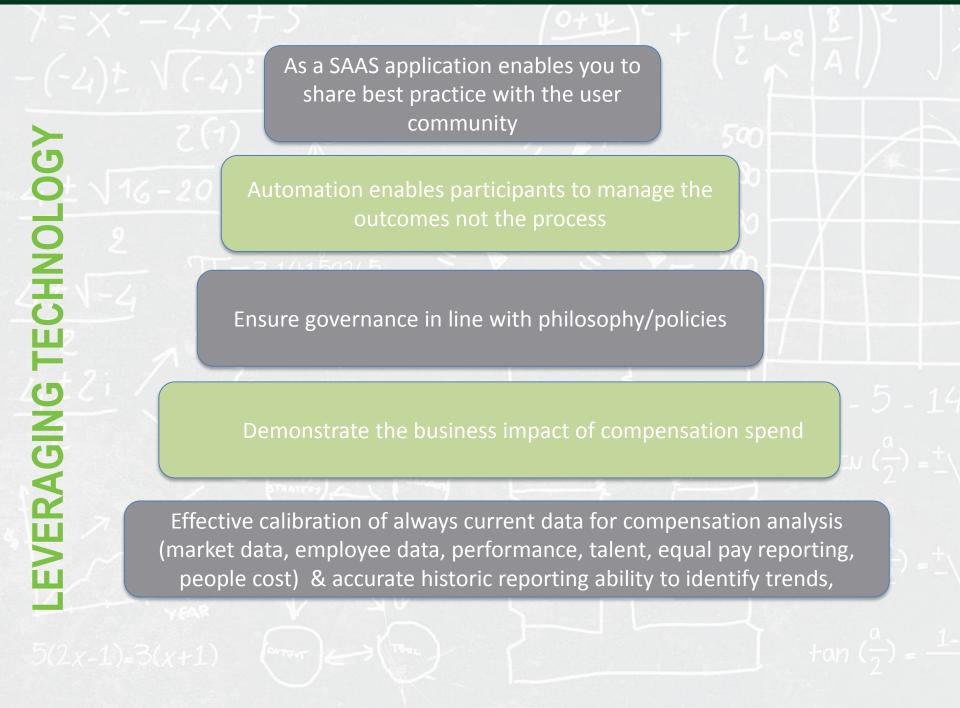
# **KEY CONCERNS**

Information and process inadequacy issues - (The Ventana Research Value Index: Total Compensation Management 2014) - that inconsistent execution is the top impediment to effective compensation management for nearly half (47%) of organizations)

More than 50% of organisations using spreadsheets....to run a business processes that accounts for up to 60% of a Company's balance sheet?

$$\frac{1}{2} \left( \frac{1}{2} \right)^{2} = \frac{1}{2} \left( \frac{\alpha}{2} \right) =$$

$$5(2x-1)=3(x+1)$$
  $(a_{x+1})$   $(a_{x+1})$   $(a_{x+1})$   $(a_{x+1})$   $(a_{x+1})$   $(a_{x+1})$ 



## **REPORTS**

#### Salary Increase Analysis

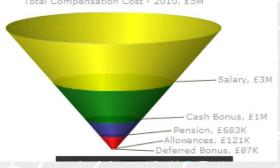
Avg Increase by appraisal rating

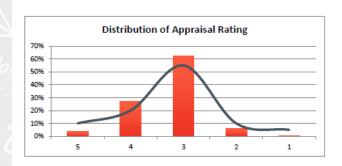
	All Staff		
	All Staff	Existing Staff	2013 Joiner
5	15.5%	14.8%	21.9%
4	10.4%	10.5%	10.0%
3	5.5%	5.5%	5.8%
2	2.2%	2.3%	1.8%
1	1.5%	0.4%	2.9%
ALL	6.1%	6.5%	5.0%



#### Total Compensation Break-down

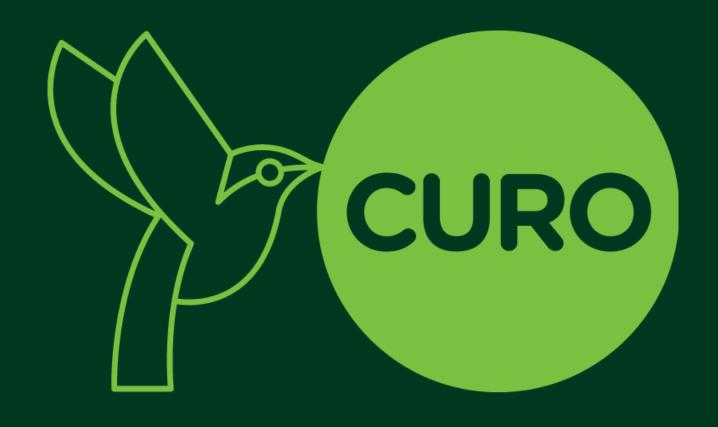
Total Compensation Cost - 2010, £5M





### Gender Analysis - Average Salary by Job Grade 300K 240K 180K 120K 60K Exec M2 SS1 SS2 SS3 JobGrade Male Female O Market Data Salary - O Market Data Salary -





Taking care of compensation